

# Mike DeMaria

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## Profile

- Salesforce Certified Systems Architect, 18x Salesforce certifications
- 22 years in IT, 16 years of software development experience
- Extensive Salesforce community outreach, education and presentation experience
- Internationally published tech writer and conference speaker
- Subject matter expert & question writer for Salesforce Certification Exams
- Extensive experience with tech writing, programming, networking, software development
- Performed in BA, QA, development, support and training roles
- Winner of CMP Excellence in Editorial award in 2002 and 2004

## Education

- Syracuse University, School of Information Studies  
Masters of Science (In Progress), Applied Data Science (expected completion May 2024)
- Syracuse University, College of Engineering and Computer Science  
Bachelor of Science, Computer Science, 1997-2004

## Presentations

- Northeast Dreamin' - Opening Keynote and Closing Remarks (2023)
- Midwest Dreamin' - Your Unit Tests Need Work (2023)
- Midwest Dreamin' - Hands on Training / SFDX for Admins (2023)
- WITness Success - This Demo Sucks (2023)
- Midatlantic Dreamin - SFDX for Admins (2023)
- Dreamforce - Building User Customized Apps (2022)
- Midwest Dreamin' - Admins and Large Data Volumes (2022)
- Northeast Dreamin' - Admins and Large Data Volumes (2022)
- Syracuse University ACM Chapter - What is Salesforce? (2021)
- London's Calling - Building User Customized Apps (2021)
- Hack Upstate XV - Getting started with Salesforce (2020)
- Salesforce Fundamentals - Build Your Salesforce Skills (2020)
- Automation Hour - Building User Customized Apps (2020)
- Dreamforce Circle of Success - Building Effective Roadmaps (2019)
- Dreamforce Circle of Success - Engaging Brokers and Agents (2019)
- Northeast Dreamin' - SFDX for Admins (2019)
- True North Dreamin' - Get Your Admins on GIT (2019)
- Northeast Dreamin' - Your Unit Tests Need Work (2018)
- Networld+Interop - Desktop Management (2005)
- Networld+Interop - Desktop Management (2004)
- Multiple Salesforce Community Groups meetups

## **Publications**

- Network Computing Magazine - 166 articles, videos and podcasts (2000-2007, 2010)
- Macworld - 1 article (2008)
- Secure Enterprise - 3 articles (2003-2004)
- Content syndicated to other CMP Media publications such as Information Week
- Co-author, #foodforce For Good Cookbook (self published)
- Exam question writer on 2 Salesforce Certification exams

## **Community Outreach**

- Board of Directors/Planning Committee Member, Northeast Dreamin' (2022-2023)
- Leader, Syracuse Salesforce Developers Community Group (2019-2023)
- Moderator, Ohana Slack (2023)
- Mock interviewer, Careers in Code (2023)

## **Salesforce Certifications**

- Architect
  - System Architect (2022), B2B Solution Architect (2021), Application Architect (2020)
- Developer
  - Platform Developer II (2019)
- Administrator
  - Advanced Administrator (2017), Platform App Builder (2017)
- Consultant/Analyst
  - Strategy Designer (2022), Business Analyst (2022), User Experience Designer (2021), Sales Cloud Consultant (2020), Service Cloud Consultant (2020)
- Prerequisite Exams
  - Development Lifecycle and Deployment Architect (2022), Identity and Access Management Architect (2022), Integration Architecture Designer (2020), Sharing and Visibility Designer (2020), Data Architecture And Management Designer (2019), Platform Developer I (2018), Administrator (2017)

## **Additional Training and Coursework**

- Trailhead - <https://trailblazer.me/id/mdemaria>
  - 654 badges / 14 Superbadges / 376,325 points
- Coursera - Data Science (4 courses)
- Coursera - Web Development (4 courses)
- Coursera - Project Management (7 courses)

## **Professional Work Experience**

Equitable - 2015-Present

Lead Manager (2021-Present), Senior Manager (2015-2020)

- Salesforce Developer, focused on user interfaces, data integrations and high data volumes
- Created scalable solutions for 4500 active users and over 60 million records
- Functioned as technical team lead over 7 admins/developers and monthly release manager
- Mentored product owners and scrum masters into becoming citizen developers

- Provided coaching and guidance to developers for improving test coverage
- Conducted training sessions on upcoming product features
- Built trust with business stakeholders in moving to an agile development framework
- Delivered multiple IT initiatives ahead of schedule and with no critical production defects
- Created data specifications for web services and outside integrations
- Known for creating scalable, flexible and easily modifiable solutions
- Able to quickly turn minimal requirements into high quality, feature rich software

Modis - 2009-2014

Senior Software Tester/Lead Software Test Engineer at Welch Allyn

- Writer and reviewer of test protocols for FDA regulated medical software
- Mentored undergrad co-ops on testing methodologies and networking
- Coordination and execution of verification and validation testing
- Created and conducted unit, integration, system and performance testing
- Maintained test bed environment and network infrastructure

ShoreGroup Inc. - 2007-2009

Quality Assurance Engineer (2007-2009), Application Engineer (2007)

- Involved in all phases of agile software development, including specification writing, project management, coding, creating and executing test plans
- Took initiative in writing monthly customer facing release documentation
- Conducted knowledge transfer meetings and presentations with engineers

CMP Media, Network Computing Magazine -2000-2007

Technology Editor (2005-2007), Associate Technology Editor (2001-2005),

Contributing Editor (2001), Freelance Writer (2000-2001)

- Product testing, industry analysis, news analysis and market evaluation
- Performed manual and automated performance testing
- Covered multiple areas, including collaboration, security appliances, VPNs, desktop firewalls, IDS, VoIP, streaming media, new media/web 2.0, email, instant messaging, web conferencing, IPv6 and networking
- Engaged in podcasting, video production and blogging

Nand.net Internet Services - 1999-Present

Owner

- Web/email/DNS hosting, freelance writing and consulting services.

Syracuse University - 1998-2000

Teaching Assistant (ECS 102, CIS 252)

Syracuse University - 1997-2000

Residential Networking/Computer Consultant